

23rd **International  
Marketing  
Conference**



66th **Annual  
Membership  
Meeting**

**PANAMA CITY, PANAMA | FEB. 11-13, 2026**



**U.S. GRAINS &  
BIOPRODUCTS  
COUNCIL**



# MESSAGE FROM THE CHAIRMAN



Dear Members,

Please join us at the 23rd International Marketing Conference and the 66th Annual Membership Meeting, scheduled for Wednesday, Feb. 11 – Friday, Feb. 13, 2026, in Panama City, Panama.



My theme – The Time is Now – sets the tone for this meeting because you will have an opportunity to engage with members of the Council’s global staff and get a firsthand understanding of what the Council is doing for you now and for future generations as it helps shape our industry.

You will help us establish priorities in the coming year and guide the Council’s efforts to enhance trade in the global markets in which we work. You will get market updates, work in Advisory Teams and sectors and provide vital recommendations that impact how the Council develops markets, enables trade and improves lives.

We are excited to welcome and work with you in Panama City as we collaboratively create plans to help facilitate and advance coarse grains and ethanol marketing and sales around the world.

In just a few, but important days together, you’ll see firsthand how the Council is laying the groundwork now to develop markets, enable trade and improve lives around the world for generations to come.

I look forward to seeing you in Panama!

A handwritten signature in blue ink, appearing to read "Mark Wilson".

Sincerely,

Mark Wilson | Chairman



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# YOUR PLANNING GUIDE

The U.S. Grains & BioProducts Council will be holding its 23rd International Marketing Conference and the 66th Annual Membership Meeting in Panama City, Panama at the Hilton Panama Hotel. Looking out onto the beautiful waterfront along Balboa Avenida, the Hilton Panama places you just steps from downtown Panama City and the scenic Cinta Costera. Enjoy modern comfort, ocean views, and convenient access to the city's top attractions.

## Hotel Reservations

All meetings will take place at the:

Hilton Panama  
Balboa Avenida Aquilino de la Guardia  
Panama City, Panama

Make reservations online at the Council's [website](#), or by calling the hotel's reservations department at +1 507-280-8000, and mentioning the U.S. Grains & BioProducts Council meeting to receive the discounted rate. **The reservations deadline is Monday, January 12, 2026.** After this date, the hotel will accept reservations on a space-available basis. The Council has negotiated a room rate of \$169 USD per night, single or double occupancy, plus a 10 percent tax. Check-in time is 3 p.m.; check-out time is 11 a.m.



Scan the code to learn more to make your reservations.

## Ground Transportation

Hilton Panama Hotel is located approximately 12 miles from Tocumen International Airport (airport code: PTY).

Transportation to the hotel via taxi will cost approximately \$15 one-way. Uber or Lyft are available at an estimated cost of \$15-\$20 one-way.

## Attire

Business casual attire is appropriate for all meetings. Casual attire with comfortable shoes is appropriate for tours. The offsite event will be casual attire. In Panama City, the average high temperature for February is 84 degrees and average low is 77 degrees.



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# THE MEETING AGENDA

## Tuesday, February 10

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### AFTERNOON

**Optional Tour:** Panama Viejo Tour

**A-Team Lead/Board Liaison Training**

**Board of Directors Meeting**

## Wednesday, February 11

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### MORNING

**Introducing the Council Breakfast:** This session is designed for first time attendees to meet USGBC board and staff members and learn how to take full advantage of the USGBC membership meeting. By invitation only.

**Checkoff/USGBC Staff Breakfast:** Checkoff and USGBC staff convene. By invitation only.

**General Session:** Start the day with a welcome to Panama. Hear from speakers who are giving us up-to-date information on trade, current topics and our markets.

**Spouse/Guest Welcome Breakfast:** Join old friends and make new ones at this welcome for spouses and guests. There is no additional charge for this event, but registration is required.

## Wednesday, February 11 (Cont.)

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**A-Team Meetings:** USGBC Advisory Teams (A-Teams), the backbone of the Council, guide strategy and key topics related to Asia, Ethanol, Innovation and Sustainability, Middle East/Africa/South Asia, Trade Policy, Value-added and Western Hemisphere. Those who are not members of an A-Team are encouraged to sit in on these sessions to learn more about USGBC programs.

### AFTERNOON

**A-Team Meetings:** Continue discussing specific trade issues and recommendations to USGBC staff.

### EVENING

**Welcome to Panama Dinner Experience:** Experience a vibrant and unforgettable event at one of Panama's most exclusive venues—the Cruise Terminal, a space unlike any other in the country, rarely used for private events. USGBC guests will enjoy a 360-degree panoramic view of Panama City, while enjoying a live band, dinner and networking.



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# THE MEETING AGENDA

Thursday, February 12

## MORNING

**Charter Experience - Panama Canal:** Join USGBC for a narrated transit through the Panama Canal, crossing the full width of the Isthmus from Panama City on the Pacific Ocean to Colón on the Caribbean Sea. Along the journey, guests will pass through the Miraflores and Pedro Miguel Locks, navigate the historic Culebra Cut, and continue toward Gamboa, gaining insight into the Canal's engineering marvels and its vital role in global trade. Along the way guests will have the opportunity to hear from USGBC staff during an onboard general session.

## AFTERNOON

**A-Team Meetings:** Continue discussing specific trade issues and recommendations to USGBC staff.

## EVENING

**Closing Reception:** End the event on a high note at the USGBC closing reception—celebrate new connections, great conversations, and the success of our time together.

Friday, February 13

## MORNING

**Sector Meetings:** Discuss issues with colleagues and USGBC staff during meetings organized by sector: Agribusiness & Ethanol, Corn, Barley, General Farm Organizations or Sorghum.

**Board of Delegates Meeting:** The Council's business meeting will include presentations to the USGBC Board of Delegates on priorities and key takeaways from their breakout sessions in A-teams and sectors, and another pressing topic for the delegates to hear from USGBC expert staff.

## AFTERNOON

**Board of Directors and A-Team Leaders Meeting**

**Optional Tour:** Casco Antiguo - Coffee & Rum Tasting



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# OPTIONAL TOURS & EVENTS

Tuesday, February 10, 2026

## PANAMA VIEJO TOUR

**2pm - 4pm**

Explore the archaeological site of Panama Viejo, the original 16th-century settlement and the oldest European-founded city on the Pacific coast of the Americas. Guests will walk among the ruins of churches, convents, plazas, and the iconic cathedral tower while learning about the city's founding, its role in colonial trade, and its dramatic destruction by pirate Henry Morgan. This guided tour offers a captivating window into Panama's earliest history and its enduring cultural legacy.

**Cost:** \$60

**Includes:** roundtrip transportation, expert tour guide, and entrance to the historic attraction

Wednesday, February 11, 2026

## WELCOME TO PANAMA DINNER EXPERIENCE

**7pm - 10pm**

Experience a vibrant and unforgettable event at one of Panama's most exclusive venues—the Cruise Terminal, a space unlike any other in the country, rarely used for private events. USGBC guests will enjoy a 360-degree panoramic view of Panama City, while enjoying a live band, dinner and networking.

**Cost:** \$130 offsite only

**Includes:** roundtrip transportation, access to the terminal, dinner and entertainment



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# OPTIONAL TOURS & EVENTS

Thursday, February 12, 2026

## CHARTER EXPERIENCE - PANAMA CANAL

6am - 1pm

Join USGBC for a narrated transit through the Panama Canal, crossing the full width of the Isthmus from Panama City on the Pacific Ocean to Colón on the Caribbean Sea. Along the journey, guests will pass through the Miraflores and Pedro Miguel Locks, navigate the historic Culebra Cut, and continue toward Gamboa, gaining insight into the Canal's engineering marvels and its vital role in global trade. Along the way guests will have the opportunity to hear from USGBC staff during an onboard general session.

**Cost:** Included in registration for registered members/ additional \$150 for spouse/guest attendees

**Includes:** Ground transportation, entrance fees, tour guide on board, and breakfast and lunch on board the ferry (during transit)

Friday, February 13, 2026

## CASCO ANTIGUO - COFFEE & RUM TASTING

1:30pm - 4:30pm

Guests will enjoy a guided exploration of Panama's historic Casco Antiguo, divided into two groups of 25 for a personalized experience. The tour features two exclusive tastings:

- **Geisha Coffee Experience (30 min):** A sensory journey through Panama's renowned coffee culture, from cultivation to cup, with expert-led tastings highlighting distinct flavor profiles.
- **Pedro Mandinga Rum Tasting (30 min):** A deep dive into the art of Panamanian rum-making, including a guided tasting that showcases the craftsmanship and character of Pedro Mandinga's signature rums.

Groups will rotate between experiences before returning to their hotels, having enjoyed a rich blend of culture, flavor, and history in Panama's vibrant old quarter.

**Cost:** \$100

**Includes:** roundtrip transportation, expert tour guides, and two exclusive tastings



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